Appendix R Fermanian School of Business Survey

Point Loma Nazarene University

Survey of Alumni and Employers

Summer 2011

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Key Topics

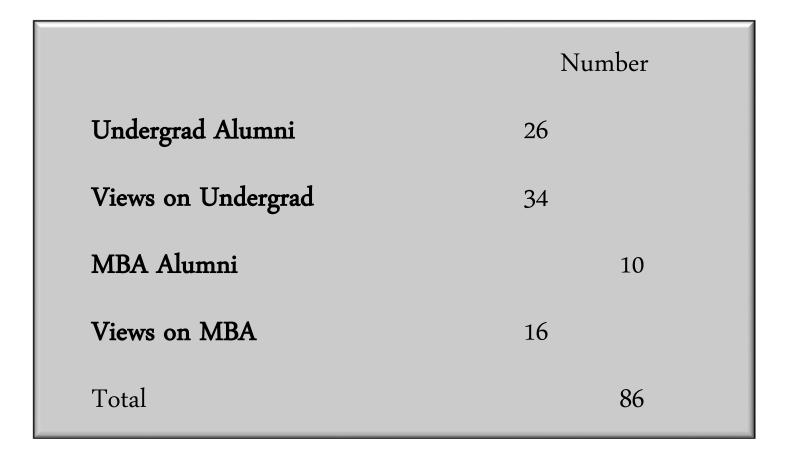
- > Demographics
- > Overall Impressions
- Undergrad Program
- > MBA Program
- Summary/Conclusions

Demographics

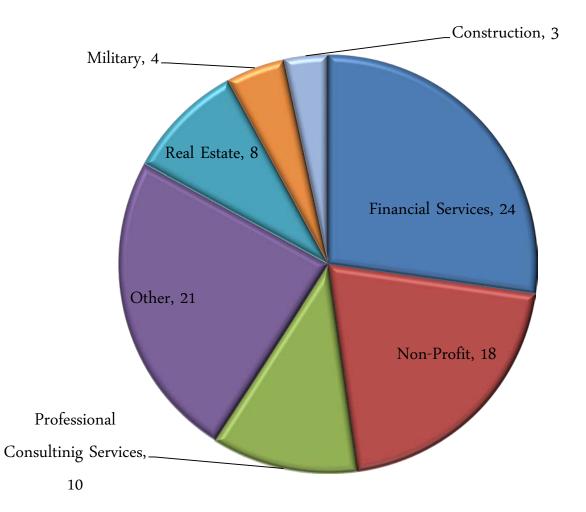
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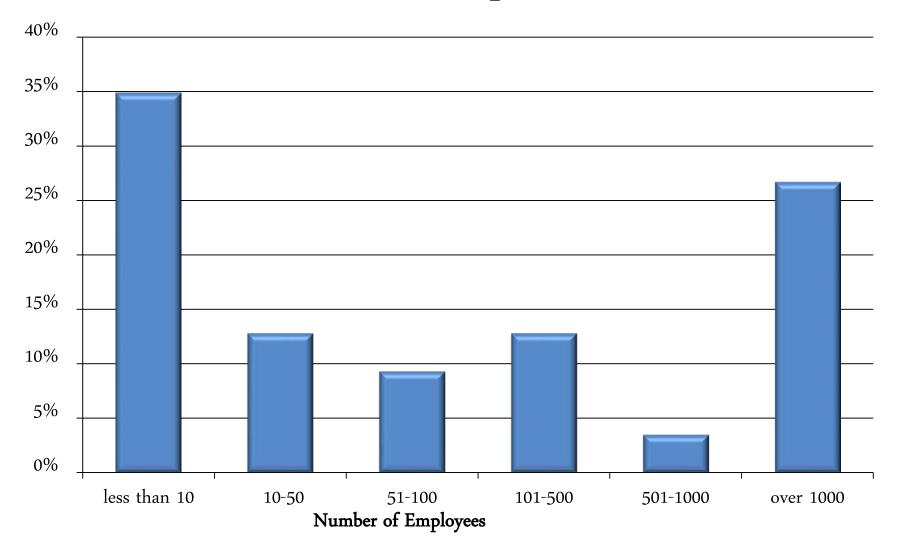
Four Groups Surveyed



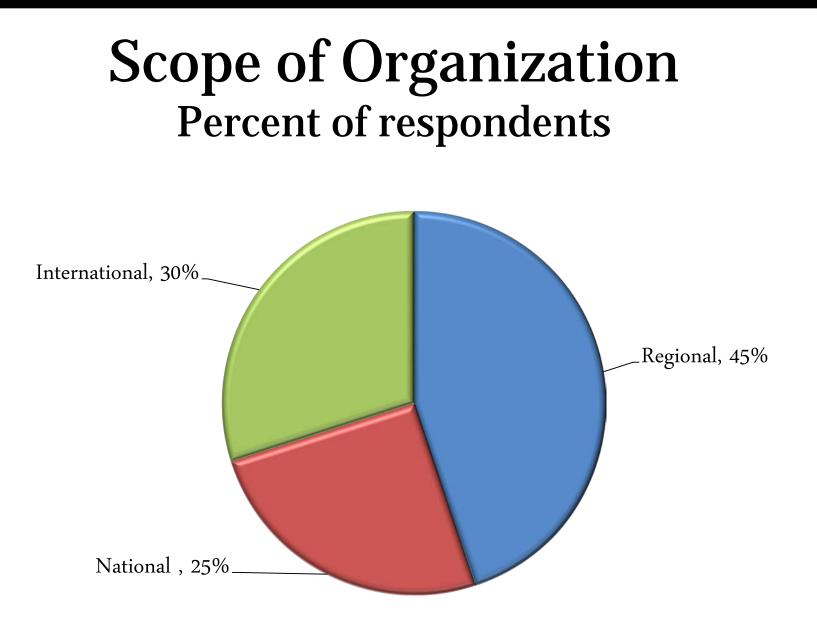
Industry Representation Number of respondents



Response by Firm Size Percent of respondents



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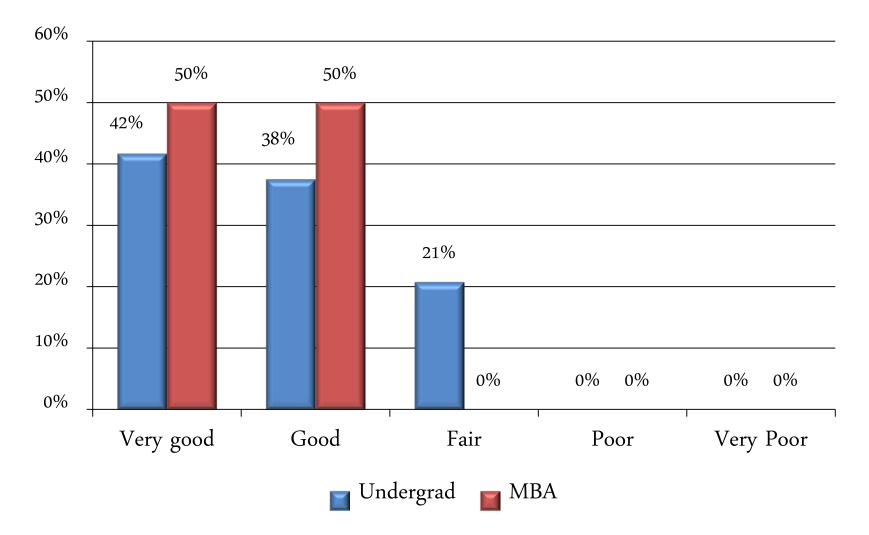


Overall Impressions

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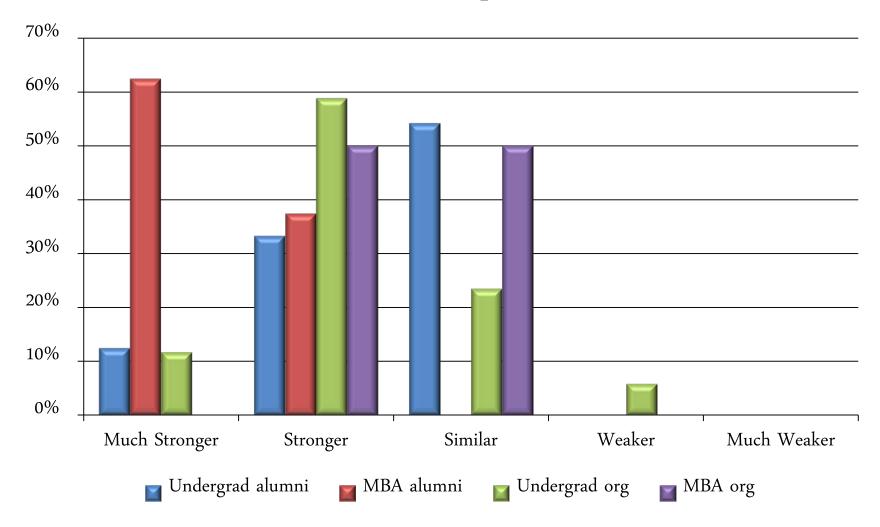
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U.S. Value of FSB Degree Relative to Cost Percent of respondents



PLNU Grads vs. Peers

Percent of respondents



Most Valuable Skills/Knowledge Undergraduate program

Undergrad Alumni:

- 1. Quantitative
- 2. Creative Thinking
- 3. Writing
- 4. Speaking

Undergrad External Views:

- 1. Speaking
- 2. Creative Thinking
- 3. Teamwork (tied for 2^{nd})
- 4. Quantitative

MBA program

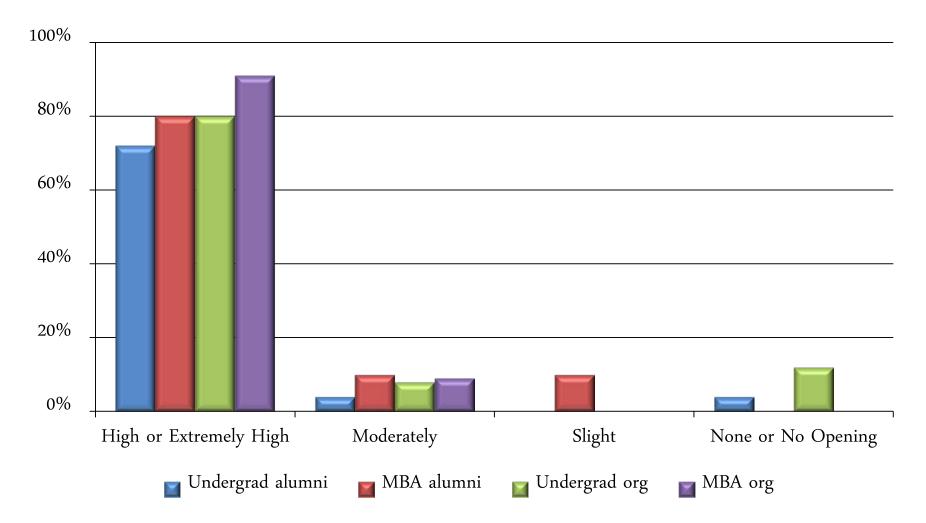
MBA Alumni:

- 1. Creative Thinking
- 2. Quantitative
- 3. Innovative
- 4. Teamwork (tied for 3^{rd})

MBA External Views:

- 1. Creative Thinking
- 2. Quantitative
- 3. Teamwork
- 4. Writing

Importance of "More than the Bottom Line" Percent of respondents



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San Diego College Ratings Undergraduate program

Undergrad Alumni:	Undergrad External Views:
1. USD	1. SDSU
2. PLNU	2. USD
3. UCSD	3. PLNU
4. SDSU	4. UCSD

San Diego College Ratings MBA program

MBA Alumni:

- 1. SDSU
- 2. UCSD

3. USD

4. PLNU

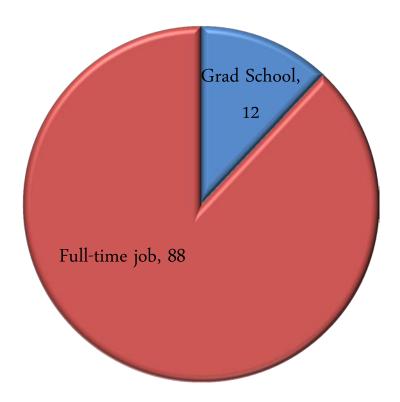
MBA External Views:		
1.	USD	
2.	PLNU	
3.	SDSU	
4.	UCSD	

Selected Observations of Respondents

- Raise profile/awareness of PLNU
- More quantitative analysis at undergrad level
- Value of individual attention
- Value of emphasis on ethics

Undergraduate Program

Undergrad FSB After Degree Percent of respondents



Volunteer work; internships, other = none

Most Important Subjects for Undergrads

Alumni:

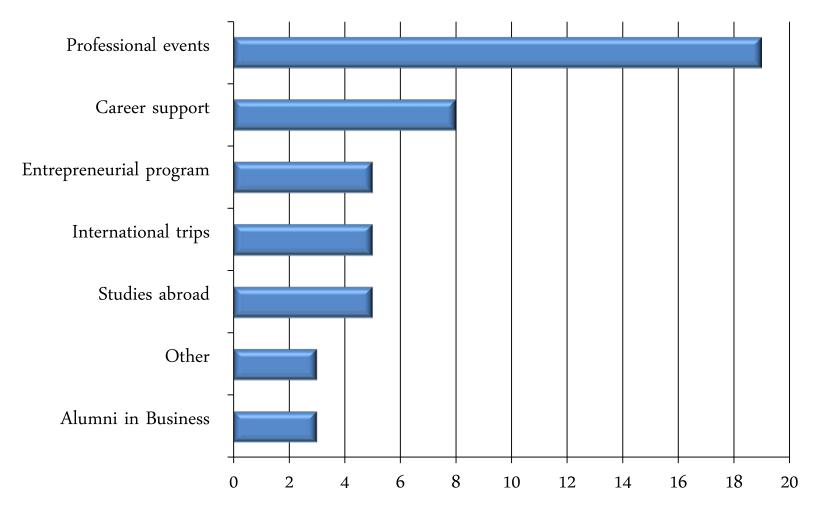
- 1. Accounting
- 2. Administrative Communication
- 3. Economics
- 4. Finance

External Views:

- 1. Principles of Management
- 2. Leadership
- 3. Accounting
- 4. Administrative Communications
- 5. Finance

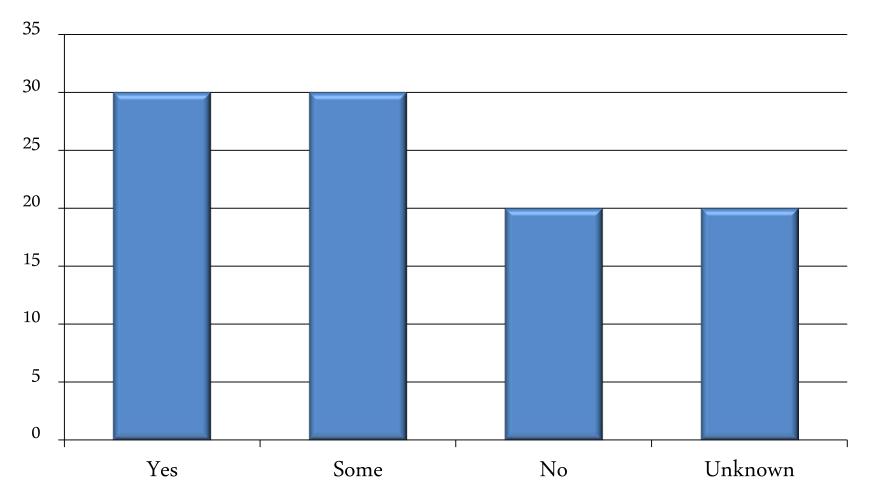
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Most Valuable Co-Curricular Events Number of responses



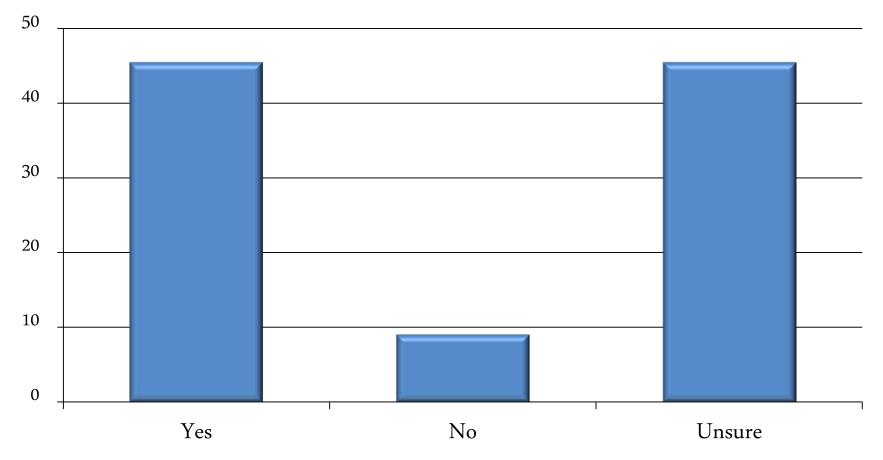
MBA Program

Tangible Impact of MBA on Job Alumni, percent of respondents

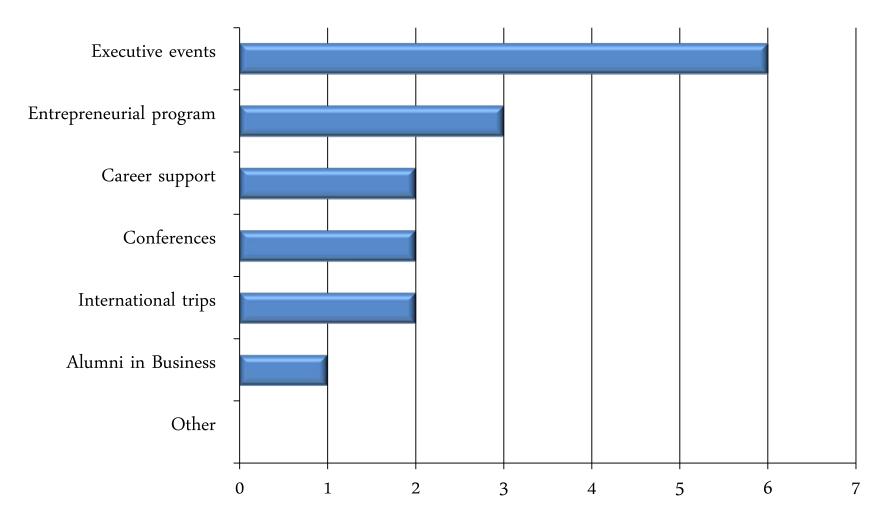


Potential Salary Increase or Promotion for PLNU MBA

External organizations, percent of respondents



Most Valuable Co-Curricular Events MBA alumni, number of responses



Summary/Conclusions

- > PLNU good value relative to cost
- Soft and hard skills needed
- Ethics emphasis important
- > PLNU grads stronger or similar to peers
- PLNU ranks highly among San Diego schools